

## THE OLD DECISIONS REVIEW

*A simple guide for owners who want their numbers to reflect the business they're running.*

Older decisions have a way of staying in place long after the business has moved on. They don't cause problems right away, and they rarely call attention to themselves. But over time, they can shape the numbers in ways that don't match the work you're doing today.

This review helps you spot where those decisions may be hiding — and how to bring everything back into alignment.

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### 1. Common Places Old Decisions Hide

These areas tend to carry forward choices that made sense at the time but no longer fit:

- **Vendors** that stayed in outdated categories
- **Subscriptions** that should have been closed out
- **Payroll details** tied to a prior staffing structure
- **Workarounds** that became part of the routine
- **Timing patterns** that no longer match how money moves
- **Recurring charges** that no longer belong to the business
- **Legacy rules** in your accounting software that were never updated

These items often sit quietly in the background, shaping the numbers without anyone noticing.

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### 2. Signs Your Books Aren't Keeping Pace

Owners usually notice the symptoms before they recognize the cause:

- Reports that don't feel as helpful as they used to
- Categories that no longer reflect how you think about the work
- Balances that don't match how the month felt operationally
- Extra steps or doublechecks in places that used to feel straightforward
- A general sense that the information is a step behind the business

These are early indicators that the books need a refresh.

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### 3. Risks That Follow

When older decisions stay in place, the numbers can drift away from the current reality. That drift creates challenges:

- Planning takes more effort
- Cash flow becomes harder to read
- Decisions require more interpretation
- Reports lose some of their meaning
- Confidence in the information slips

None of these points to trouble in the business — it simply means the systems haven't kept up with the work.

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### 4. Steps to Restore Clarity and Control

A small amount of cleanup can bring everything back into alignment:

- Review vendors and update categories to match current operations
- Close out subscriptions that no longer serve the business
- Update payroll details to reflect the current structure
- Remove or revise old workarounds
- Adjust timing rules to match how money moves today
- Revisit recurring charges and confirm they belong
- Refresh any legacy settings in your accounting software

These updates don't require a rebuild. They simply bring the books back into step with the business you're running now.

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### If You'd Like Help Walking Through Your Own Books

If you've noticed a gap between how the business runs and what the numbers are showing, a short conversation we call a [Clarity Call](#) can help you understand what you're seeing and what to adjust.

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